





We are a specialist warehouse and industrial property consultancy focusing on the logistics sector.

We are a private practice employing experienced professionals, trusted with major projects for some of the largest companies in the world.

Established for 30 years we are well-known in the industry for the long term relationships we have forged with dozens of major retailers, 3PLs, manufacturers and the property trade. These include DPD, VF, B&Q, Screwfix, TK Maxx, Dachser, Rhenus Logistics, New Look, XPO.

## FROM FEASIBILITY TO FIT OUT AND BEYOND

#### **Planning Phase**

- · Feasibility studies
- · Concept design
- Funding and investment

#### **Acquisition Phase**

- Property/site search
- · Negotiate terms
- · Surveys and schedules
- · Selection of contractors and suppliers

#### **Construction and Fit-Out Phase**

- · Project management
- Cost consultancy

#### And Beyond...

- · Planned maintenance
- Business rates
- Rent reviews
- Portfolio management
- Property reviews
- Dilapidations
- Lease renewals
- Marketing and disposal

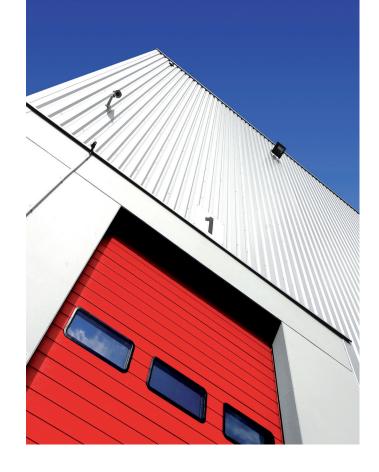


### WHAT WE OFFER

Individual general practice chartered surveying services as well as design and project management of major construction and fit-out projects – rare in any single practice.

Having completed over 135 major construction and fit-out projects, we have created many excellent 'one stop' teams with trusted specialist architects, engineers and logistics/supply chain experts to provide our clients with best in class service. Our track record is over 25 million sq. ft. of completed projects for satisfied, long-term clients.

Based in Hertford in the UK we have managed large construction projects and provided guidance on acquisition and deal structure throughout the UK and as far as China.





#### **ACQUISITION**

Confidential searches, negotiation, specification, terms, incentives and timetable. Instructing solicitors, managing surveys and schedules.



#### **DISPOSALS**

Sales, lease surrenders, assignments and sub-lettings. Marketing, negotiating, transactions, instructing solicitors and managing surveys.



#### **BUSINESS RATES**

Rating assessments and appeals to minimise occupiers' costs.
Empty rates, merging and separating assessments.



#### **PROJECT MONITORING**

Acting for occupiers, lenders and funds to ensure that the completed development reflects exactly the terms agreed at the outset.



#### **PORTFOLIO MANAGEMENT**

A database of key property events/dates from legal property documents and take responsibility on all actions in a strategic property plan.



#### PROJECT MANAGEMENT

Acting as Employer's or Tenant's Representative during construction of the building shell and fitting out.



# SURVEYS AND SCHEDULES

Technical reports regarding the condition of the buildings for acquisition, valuation, maintenance and repair. Negotiation and dilapidation claims.



# DEVELOPMENT CONSULTANCY FOR OCCUPIERS

Guiding occupiers through the development process to ensure they get what they want, when they want it and on budget.



## RENT REVIEWS & LEASE RENEWALS

Acting only for tenants, we handle all negotiations to minimise rent and maximise lease terms. Arbitration submissions.



